Bringing strategy and technology together to lead the opportunities of the future

Nishant Batra 9 September 2022



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Lay the path for Nokia's future technology innovation Identify the most promising areas for new value creation





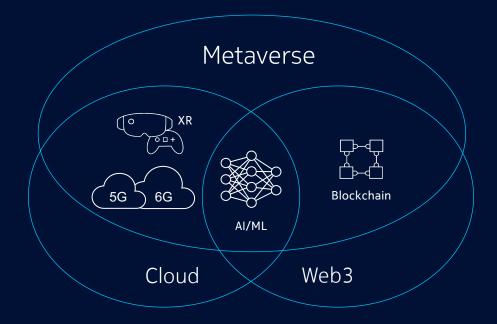
Key trends shaping the world of 2030 Driving requirements for the ecosystem and the network

Socioeconomic & geopolitical

Deglobalization
State-driven innovation

Cybersecurity
Sustainability

Technology



User needs

Industry-Enterprise-Consumer-Developer

Evolved experiences

Digital-first

Serviceoptimized connectivity

New purchasing priorities

We have a clear and definitive vision of the metaverse opportunities Concepts of 'Human Augmentation' and 'Digital-Physical Fusion' frame this vision

Metaverse enablers





Human Augmentation

Handhelds
VR HMDs
Tethered AR glasses
Haptic-enabled remote control

Connected bio-medical implants Industrial exoskeletons Ergonomic, untethered XR glasses XR interoperability



Digital-Physical Fusion

Basic, organization-level digital twins Smart sensor networks Persistent virtual worlds & objects

Complex, enterprise-wide digital twins Ecosystem interoperability Interactive 3D digital twins 6G network sensing





Industrial Metaverse (OT-centric)

Nokia well ahead of the current 'meta-hype': based on Nokia Bell Labs research over 5+ years

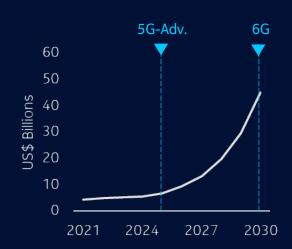


~ today

Industry is expected to lead metaverse commercialization

Consumer Metaverse

Virtual spaces revenue (global markets)¹

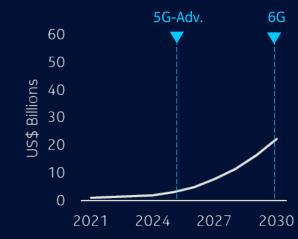


- · Consumer appeal driven
- · Reliant on trends and network effect
- Fragmented monetization, with growth from ~2026

Metaverse usage could exceed time spent on OTT video by 2028⁴

Enterprise Metaverse

Immersive collaboration and related cloud revenue (global markets)²

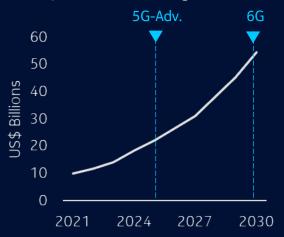


- Business value driven
- · Solution & device innovation
- Good monetization potential, with growth from ~2025

Metaverse could drive up to **9x** higher bandwidth consumption in enterprise data usage by 2030⁵

Industrial Metaverse

Digital twin & simulation and industrial XR HMD shipment revenue (global markets)³



- · Operational results driven
- Industrial automation focus
- High monetization potential, with early traction

Metaverse could drive up to **100x** growth in bandwidth consumed by industrial applications delivered from onpremise and edge networks by 2030⁵



¹ ABI Research: 2022 Consumer Metaverse Market Update, June 2022

² ABI Research: Enterprise Metaverse: Future of Work, March 2022

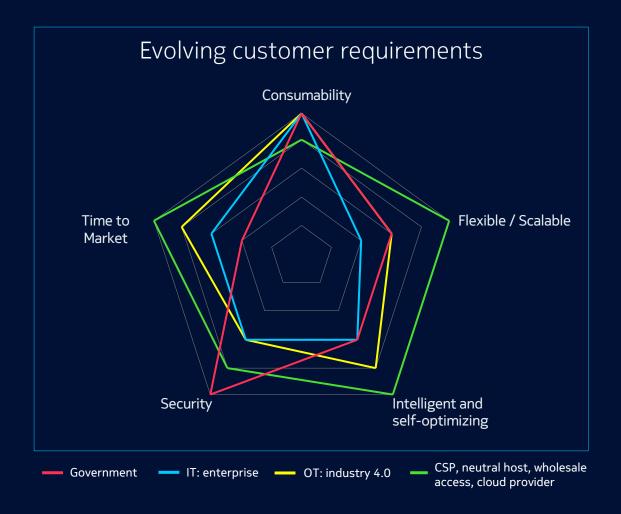
³ ABI Research: The Future of Work, Augmented and Mixed Reality, Virtual Reality Market Data, August 2022

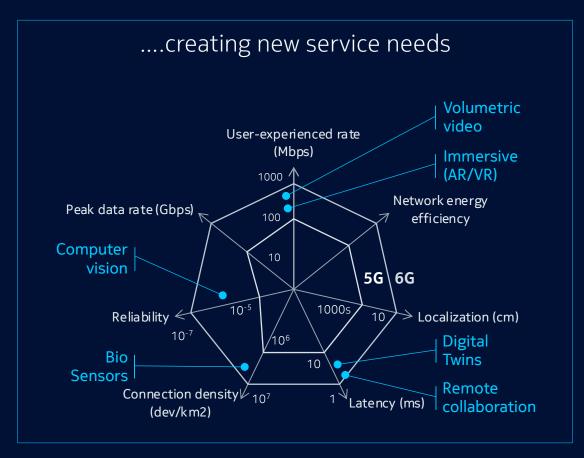
⁴ Bell Labs Consulting: Spectrum study done for a US mobile operator

⁵ Bell Labs Consulting: Studies on enterprise & industrial services demand growth 2021-2030 (disruptive scenarios)

Customer and service requirements for metaverse

... will be different than today's







The network will be key to realizing those opportunities ... requiring transformed capabilities and versatile integrations

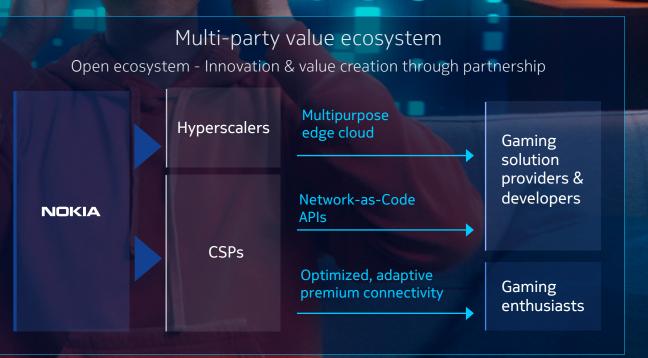


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Driving the 2030 metaverse value chain Example: Consumer Metaverse – Immersive Gaming

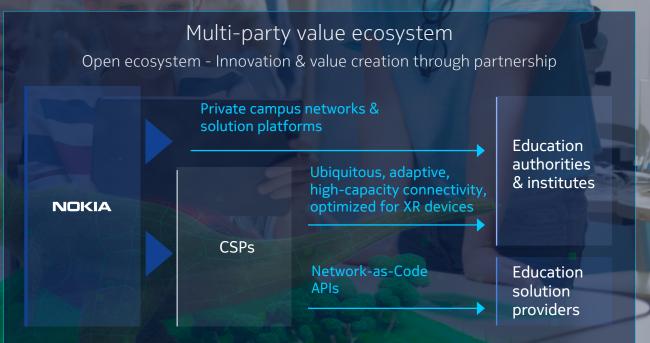




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Driving the 2030 metaverse value chain Example: Enterprise Metaverse - XR for Education





Driving the 2030 metaverse value chain

Example: Industrial Metaverse - Real-time Digital Twin for factory operations



Multi-party value ecosystem Open ecosystem - Innovation & value creation through partnership

Specialized dedicated networks & platforms; Process optimization solutions (Network-as-Code-enriched)

NOKIA

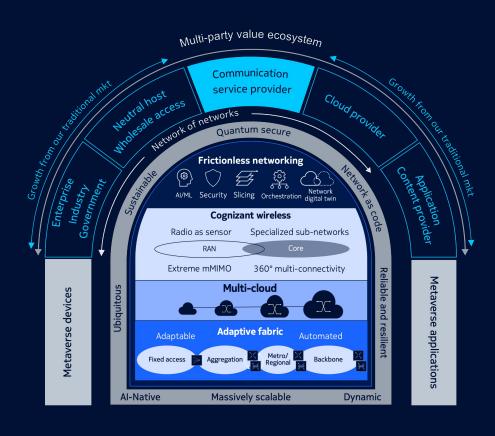
Partners: Integrators, OEMs, etc. Digital twin solutions for mission-critical factory operations (Network-as-Codeenriched) Industrial organizations

Nokia's differentiating role and capabilities in the metaverse value chain

Transformational

Foundational

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Consumability
Nokia technology becomes easy to consume

Software
Handling the complexity

Embracing AI/ML through the stack

Security
Foundational to critical networks

Semiconductor
System-on-Chip remains critical

Sustainability
Minimize footprint, maximize handprint

Innovation
Creating the future. The basis for everything.

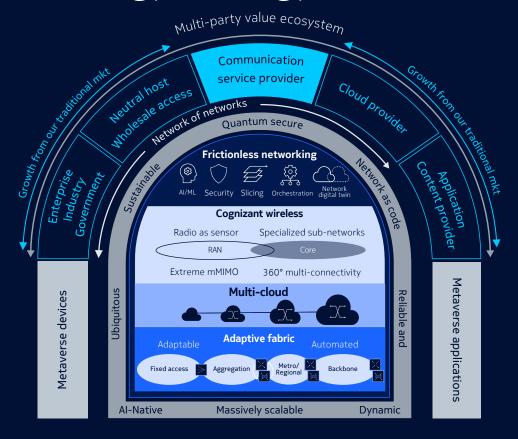
Nokia's transversal technology strategy drives our company portfolio

Cognizant wireless

Extreme mMIMO 5G-Advanced, 6G EasyMesh WiFi Private networks

Adaptive fabric

Coherent routing 800G and beyond 25G PON Adaptive cloud networks



Frictionless networking & Multi-cloud

Network as code Software as a service SA core Digital automation cloud

Applications & devices

Audio visual Sensors IOT AR/VR devices Bio-wearables

Bell Labs Core Research

Network architecture Systems Devices

Nokia Standards

Industry ecosystem and standardization enablement

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Bell Labs Solutions Research

System architecture & solution design AI & algorithms Software & data systems



Bringing our vision of the metaverse to life

Collaboration is key

The metaverse will be created by an ecosystem of partners, working together to bridge industries and fuse the digital and physical. Network is the heart of the metaverse ecosystem

Nokia as a critical partner

Strongly positioned to build the network and drive the collaborative advantages of the metaverse value chain.



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